

Forrester First-Quarter Fiscal 2001 Results

Forrester Research, Inc.
Condensed Consolidated Balance Sheets

(In thousands)

	March 31, 2001	December 31, 2000
Assets		
Cash, cash equivalents, and marketable securities	\$ 196,324	\$ 174,739
Accounts receivable, net	29,362	49,923
Deferred commissions	6,363	7,873
Prepaid expenses and other current assets	11,643	9,887
Total current assets	243,692	242,422
Property and equipment, net	24,719	22,128
Deferred income taxes	20,726	16,968
Other assets	25,346	22,285
Total assets	\$ 314,483	\$ 303,803
Liabilities and stockholders' equity		
Accounts payable and other accrued expenses	\$ 24,801	\$ 24,348
Deferred revenue	93,312	102,527
Total liabilities	118,113	126,875
Stockholders' equity	196,370	176,928
Total liabilities and stockholders' equity	\$ 314,483	\$ 303,803